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2010 Clark County Junior Fair Livestock AUCTIONS

*Clark County Fairgrounds
Springfield, Ohio*



Sale Days



Market Lamb Sale

Wed., July 28, 9:00 am, Sheep Arena

Baker's Auction

Wed., July 28, 3:00 pm, Expo Center

Dairy Feeder and Dairy Milk Sale

Wed., July 28, 3:00 pm, Expo Center

Market Hog Sale

Thurs., July 29, 9:00 am,
Swine Arena

Small Animal Sale

Rabbits, Poultry, Goats & Milk
Fri., July 30, 8:00 am, Cattle Arena

Market Beef Sale

Fri., July 30, 1:00 pm, Expo Center

See You At the Sale Barn!

Clark County Agricultural Society
Junior Fair Sales Committee
P.O. Box 2309
Springfield, OH 45501

Address Service Requested



Dear Prospective Buyer:
 4-H and FFA teaches animal stewardship and real world financial management to nearly 2000 Jr. Fair Exhibitors. These members face the same production and marketing challenges as you and are learning critical workforce skills to prepare them for future successful employment.

On behalf of these members, we cordially invite your active support of their project experience by participating as a buyer at this year's Junior Fair Livestock Sales.

Whether you are a new buyer or a returning one, your generous support rewards the hard work, commitment and responsibility of many 4-H and FFA members. Your purchase(s) have and will continue to help these young people achieve their personal and educational goals.

This buyer's booklet explains the premium bid process, sale options, the purchasing terms and conditions, and information to prepare for custom processing of your purchase if so desired.

If you have questions about the upcoming Clark County Junior Fair Livestock Sales, please contact me at 244-4047.

We look forward to seeing you at the auction barn.

Sincerely,

Doug Ayres,
 Chairman, Clark County Jr. Fair Sales Committee
 Treasurer, Clark County Agricultural Society

Junior Fair Sales Committee
P.O. Box 2309
Springfield, OH 45501

Beef Committee Rep. **Pat Trubenbach, Terry Gladman**
Dairy Committee Rep. **Stacey Thompson, Jim Timmons**
Clark Snyder
Goat Committee Rep. **Hana Wiegel, Krystal Watson**
Rabbit & Poultry Rep. **Barb Martin, Tammi Stickle**
Sheep Committee Rep. **Randy Barker, Dan Pearl,**
Chuck McNier
Swine Committee Rep. **Jeff Karshner, Richard Flax,**
Rusty Simpson
Senior Fair Rep. **Melissa Anderson, Doug Ayres**
Junior Fair Rep. **Dara Ferryman, Jake Shuman,**
Ashley Timmons, Stephanie
Wilson, Lane Andrus, Beth
Roderick
Ex-Officio **Patty House, Erica Hillard**

Baking Contest Champions

Sugar Cookies Sold By: William Wallace

Purchased By: Riverdale Auto Care

Fruit Crisp Sold By: Cole Foster Purchased By: Esterline & Sons MFG

Quick Bread Sold By: Rachel Pierce

Purchased By: Bob Kaffenbarger Family, John Maurer

Bar Cookies Sold By: Jake Zinkhon Purchased By: Withrow Farms

Pound Cake Sold By: Zachary Henz

Purchased By: Armstrong Farms, Esterline & Sons MFG, Durant Amusements

Apple Pie Sold By: Alex Henz Purchased By: Armstrong Farms

Grand Champion Holstein Milk

Sold By: Katelyn McDaniel

Purchased By: Southwest Landmark, Farm Credit Services, Brian Call, John & Vicki McDaniel, Ric-A-Dea Farm, Erik & Melissa Elfers, Clark Co. Dairy Committee, Todd & Mary Jean Gosnell, McDaniel Landscaping, Brennan & Thomas Patterson

Grand Champion Jersey Milk

Sold By: Abbie Ballentine

Purchased By: Benjamin Steel Company, Farm Credit Services, Jim & Elaine Keplinger, John & Vicki McDaniel, Jeff Wyler Auto Mall, Ric-A-Dea Farm, Brockman Furnace Co., Lori Ballentine, Clark County Dairy Committee, Bret & Terry Adams, Tim & Susan Mosure, Greg & Alicia Hupp, Mike Gannon, Corken Steel, Lennox Industries

Grand Champion Grade Milk

Sold By: Matthew Timmons

Purchased By: Little T Acres, Circle Lawn Farms, Charles & Nancy Shoopman, R.D. Holder Oil, CO., United Producers, Riverdale Auto Care, Tim & Karen Metz Family, Timmons & Timmons, Gary & Teresa Metz, Larry & Carolyn Timmons, International Truck & Engine, Bill & Sharon Waddle, State Farm Ins-Bruce Fuller, Justin McDaniel, Mike Hoover Family, Paul Hazlett, Vallery Crop Insurance, Madison Ave. Pharmacy, Larry & Regina Timmons, Blue Stone Solutions, Huntington National Bank, Clark Co. Dairy Committee, Rick & Marti Haerr, Watts Plumbing, Terry & Arlene Metz, Farm Credit Services-Washington C.H.

Grand Champion Dairy Goat Milk

Sold By: Thomas Thiede

Purchased By: Southwest Landmark, 4-H & FFA Goat Committee, Krogers, Tina & Richard Compton, Rebecca Thiede

Grand Champion Pen of Rabbits

Sold By: Torri Irwin

Purchased By: Rep. Moody, Martin, Pence, & Detrick, Rep. Widener, McGregor, Hackett, & Burr, Tim Bowles

2010 Champions and Buyers

Grand Champion Single Rabbit Fryer Sold By: Kara Pearl
 Purchased By: Gordon & Mary Flax, Richard & Peggy Flax, Noll Veterinary Clinic, Dan's Towing & Recovery, Amber & Brenda Burlile, Richard & Shelley White & Family, Donna Herdman, Esterline & Sons MFG., Dan & Beth Pearl, Jeff & Hazel Everetts, Joyce's Creations, John & Brenda Dewine, Westville Grain Co., Katrine Lancaster, McAfee Family, Dick & Nancy Woods, Wright-Patt Credit Union, Tim Bowles

Grand Champion Pen of Chickens Sold By: Parker Fulk
 Purchased By: Keith & Sherri Bennett & Family, Miami Valley Feed & Grain, Jones, Kenney, Zechman Funeral Home, Security National Bank, Leslie, Andrea & Adam Bennett, Esterline & Sons MFG., Jim Twigg's-Allstate Insurance, Spradlin Bros. Welding, Mershon's, National City Mortgage, Kountry Kids 4-H Club, Mark Fulk, Al & Margo Fulk, Bank of America, Wright-Patt Credit Union, Jerry Schmenk Attorney at Law, Conroy Funeral Home, Tim Bowles

Grand Champion Duck Sold By: Cody Grube
 Purchased By: Southwest Landmark, Harmony Farm Market, Foreman Blair Pontiac Buick GMC Cadillac, Mary Mueller & Danny Dean, New Carlisle Federal, Dickinson Family, Robert & Kathy Drow, Wallace & Turner Agency, Downing's Hardware and Floor Store, LD Hooten Towing, Studebakers Country & Roadside Diner, Diane & Robert Winterhoff, Red Wagon Concessions, Angie Grube, Dr. Frederick Krogg D.D.S., Tim Bowles

Grand Champion Turkey Sold By: Jeremy Nickell
 Purchased By: Robert & Monica Deam, Tecumseh FFA Boosters, Security National Bank, New Carlisle Federal, Rinker Bros.-Pioneer Seeds, Bob Witt Construction LTD, Mike Jones Family, James & Amy Leighty, State Senator Chris Widener & Family, Richard Bierley, Spradlin Bros. Welding, Valley Livestock 4-H Club, Kim Alexander, Gary Bunnell, Jr., Gary Bunnell III, Steve Nickell, Jeff & Debbie Nickell, J & L Farm Butcher Shop, Hearthstone Investments, Pembroly & Plum, Dr. David Billing, Lindsay Nickell, Wright-Patt Credit Union, Tim Bowles

Grand Champion Market Goat Sold By: Kailee Evans
 Purchased By: Evans Showstock, Southwest Landmark, Steve & Wanda Whitacre, Jane Evans, Rob Oldham, Dan's Towing & Recovery, P & C Concrete, Walt's Auto Wrecking, Real Living-Judy Oldham, Richard & Beverly Wyen, 4-H & FFA Goat Committee, Stites Family Farm, Konecranes Inc, The Springfield Foundation, Peggy Ropp, Chris Miller Water Solutions

Grand Champion Market Hog Sold By: Regan Entler
 Purchased By: National City Bank, Southwest Landmark, Rick Delaney, Florence Realty, Riverdale Autocare, Polar Bar, Security National Bank, Springfield Overhead Door Service, Gene & Melissa Rousculp, Springfield-Clark Career Technology CTR, Jeff & Cathy Delk, Erwin Family, State Senator Chris Widener & Family, Greg Spears, Matt, Cory & Abby Wilt, L.L. Transit, Greg & Karen Hupp, Jim & Lisa Dempsey, Ankeney-Xenia Truck Service, Peter Foreman CFP, Chris & Kelly Kitchen, Tony & Cathy Entler, Aaron Perry, Blair McConkey-JBM Farms, Barclay Farms, Westville Grain Co., Russel & Nichole Ankeney, Hans & Christy Eriksen, Fielding Lodge #192 F & AM, Curt's Stump Removal, Kari Kitchen, Peter & Cindy Gram, Rob & Karen Lyons, You Crate

Grand Champion Market Lamb Sold By: Katie Eriksen
 Purchased By: Orville & Marjorie Brock, Southwest Landmark, Dave Campbell Crop Insurance, Rick Delaney, Chuck & Betty McNier, Delaney Plumbing and Heating, LLC, Donna Herdman, Springfield-Clark Career Technology CTR, State Senator Chris Widener & Family, Ben & Peg Wildman, Par II, Hans & Christy Eriksen, American Farm Mortgage-Peg Wildman, Don & Joy Cooper, Doug & Jill Fisher, Jake & Sherri Schaaf, Bob Hackett, Blue Stone Solutions-Charlie Troxell, Clinton & Lindsey House, Kalmbach Feeds

Grand Champion Dairy Feeder Sold By: Katelyn McDaniel
 Purchased By: Southwest Landmark, Call-Del Farm, Jason & Christina Ward, Sam & Sheri Sine, John & Vicki McDaniel, Essie Roark, Springfield-Clark Career Technology CTR., Jim & Catherine Agle, Farmers Ins., Overholser Builders, Erik & Melissa Elfers, Pour-Rite Construction, Calli Studebaker, Studebakers Country Rest, McDaniel Landscaping, Farm Credit Serv., Conley's Auction Serv., Luke & Mac McIntosh, Muller & Harvey Assoc., Catherine Adamson

Grand Champion Market Steer Sold By: Breanna Oakes
 Purchased By: Julie & Shelbi Bennett, Armstrong Farms, Berner Farms-Pioneer Seed, Miami Valley Feed and Grain, Crabtree Well Drilling & Pump, Steve Scott, Florence Realty, Security National Bank, Oakes Door Service, Jeff Mumma Family, Randy & Jane Dotto, Sugar Isle Golf Course, Springfield-Clark Career Technology CTR, Mike Taylor, Pencil's Body Shop, Andy & Greta Wilt, Bullsken Self Storage, Jeff Wyler Auto Mall, Steve & Lisa Mougey, Jim & Janice Sheridan, Markley Farms, Erik & Melissa Elfers, Elizabeth & Larry Snyder, Kathy & Bob Wells, Christina Tillman, E.J. & Quinton Turner, Kathy & James Neff, Weeks Construction, Inc., Nicole Smyczek, Brad Tillman, Florence Farms, Mike Gannon, Matt Nave Family, Lindsay Taylor, Terry Oakes II, Carl Hunt Custom Butchering, Ruth Carpenter, Donna & Dennis Sakaitis, Sam & Jennifer Lees, Randy & Cassandra Pencil, Car Magic, Rio Lima Tack & Feed, Blue Ribbon 4-H Club, Hall Landscaping, Clopay Building Products, Jake Shuman's Cattle.

How Do You Bid and Buy?

Buyer's I.D. Number: Pick up your buyer number at the Livestock Sales Trailer during any of the hours listed. You must have a number to bid & buy.

Livestock Sale Trailer Hours

Date	Time	Location
Sat., July 24	1-8 PM	Front of Swine Arena
Sun., July 25	3-8 PM	Front of Swine Arena
Mon., July 26	3-8 PM	Front of Swine Arena
Tues., July 27	3-8 PM	Front of Swine Arena
Wed., July 28	8 am - Sale ends	Sheep Ar./Expo Ctr.
Thurs., July 29	8 am - Sale ends	Front of Swine Arena
Fri., July 30	7 am - Sale ends	Front of Cattle Arena

Bidding at the Auction: Auctioneer(s) and ring persons will take your bids. When the auctioneer cries "SOLD", the person with the highest bid is the purchaser. Every bid helps the momentum of the sale and the ultimate price a member receives for his/her project animal or product.



Buying at the Auction: You have several ways to make a purchase(s) at the Jr. Fair Auctions:

- As a single buyer;
- Part of a buyer group with each buyer paying an equal or unequal amount towards the purchase of the animal;

Whichever method(s) you choose, your purchase(s) will help support 4-H & FFA members' future projects and educational endeavors.

How To Use Your Purchase?

Advertisement: Claim the amount over re-sale as advertising dollars spent.

Employee Recognition: Put on an employee BBQ!

Customer Appreciation: Present packaged meat to your customers.

Special Promotions: Advertise and serve or sell Junior Fair meat purchases in your restaurant, grocery, etc. Use a fair ribbon in your displays!

Family and Friends: Serve your favorite meat dishes to family and friends using your fair purchases.



How Can I Purchase as a Multiple Buyer?



Many people want to support the Jr. Fair Livestock Sales, but can't or don't want to make a purchase on their own. If you would like to join others as a multiple buyer, this is what to do.

Multiple Buyer Form: Use the "Multiple Buyer Form" to initiate and record any multiple buyer purchase. Pick up the form in the Livestock Sales Trailer during Fair week.

Adult Initiated: Only adults, with a buyer number, may put together a Multiple Buyer Form and actively solicit buyers prior to the start of auction to be a part of a multiple buyer purchase. The adult initiating the form **MUST** be one of the buyers listed on the form. No Junior Fair Exhibitors may initiate or solicit using a Multiple Buyer Form.

Make a Minimum \$25.00 Bid: Each multiple buyer listed on the Multiple Buyer Form must make a minimum \$25.00 bid towards the purchase.

Completed Form At Final Bid: Give the completed Multiple Buyer Form to the auction staff at the time of final bid. List all the multiple buyers and the dollar amount each bid towards the purchase price.

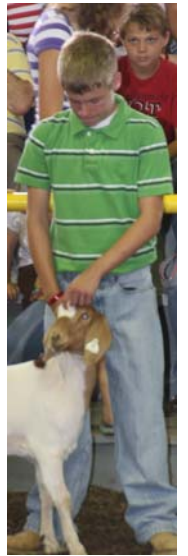
Multiple Buyer Recognition: The only name announced from the auction block of a Multiple Buyer Form purchase is the name of the individual initiating the Multiple Buyer Form. Exceptions to this are buyers of the Champion & Reserve Champion animals where all buyers will be recognized and photographed at ringside.

Billing and Payment of Multiple Buyer Purchases: Each person listed on the multiple buyer form is responsible for his/her portion of the purchase. However, the person initiating the Multiple Buyer Form is ultimately responsible for any uncollected monies.

Multiple Buyer Purchases Involving Custom Processing or Back to the Buyer's Farm: The individual(s) receiving the processed meat or live animal must be marked on the Multiple Buyer Form. These individual(s) will pay the resale value and their portion of the premium bid listed on the Multiple Buyer Form.

Procedures for Handling Accounts

1. Buyers are encouraged to make payment at the end of sale days. Payment not received at the end of sale days, will result in an invoice sent within seven (7) days of the close of the Fair (1st week of August) to the buyer. Send payment within 30 days after receipt of your sale invoice.
2. **Any Account Not Paid by November 1st** will be subject to prosecution and all buying privileges for all future sales will be denied and no buyer recognition for the current year will be provided.
3. **All Junior Fair Livestock Sale Accounts** are subject to the above terms and conditions, unless a special arrangement for payment is made with the Sales Committee Collection Representative.
4. **Return Checks:** Any return check is subject to a \$25.00 collection fee.
5. **Exhibitor/Seller Payment:** Exhibitors/sellers will not be issued their check until the entire account has been completely paid in full whether there is one buyer or multiple buyers involved in the purchase of their animal.



**Thank You
for
Supporting
Clark
County 4-H
& FFA
Youth at the
2009
Junior Fair
Livestock
Auctions!**



Baker's Auction & Bake Sale



The first place winners from seven creative baking classes will be sold at premium bid prior to the Dairy Milk Sale on Wednesday, July 28 in the Expo Center. 2nd through 5th Place baked good items will be available for purchase at 2:30 PM near ringside for \$30 each. No additional monies may be added to these items. Items for sell will

include: Oatmeal Cookies, Coffee Cake, Snack Cake, Cut-Out Cookies, Fruit Pie, Fancy Yeast Breads and Decorated Cakes.

Choice of Custom Processors

Custom Processors	Fees
Copey's Butcher Shop 10988 Gerlaugh Road Medway, OH 45341 Phone: 937/849-1338 Fax: 947/849-1760 <i>All meat cuts will be vacuum packaged!</i>	<input type="checkbox"/> Lambs - \$60.00/head <input type="checkbox"/> Beef - \$40/head + \$0.40/lb dressed weight (1/2 or whole) or \$0.50/lb dressed weight (1/4) Patties @ \$0.50 per lb. <input type="checkbox"/> Hogs - \$40/head + \$0.40/lb dressed weight or \$0.50/lb dressed weight (1/2 hog)
J & L Farm Butcher Shop 2342 South Union Road Medway, OH 45341 937-475-4584 937-572-6509 <i>All meat cuts will be vacuum packaged!</i>	<input type="checkbox"/> Lamb & Goats - \$65.00 per head <input type="checkbox"/> Steers - \$40 per head + \$0.45/lb dressed weight, patties @ \$0.50/lb. <input type="checkbox"/> Hogs - \$40 per head + \$0.45/lb. dressed weight, no charge for smoked ham or bacon
Old Town Butcher Shop 112 Brush Rd. Xenia, OH 45385 Phone: 937/372-4201 Fax: 937-372-6117	<input type="checkbox"/> Beef - \$39.00/head + \$0.39 per pound, patties @ \$0.35, cubing @ \$0.50 <input type="checkbox"/> Hogs - \$39/head + \$0.39 per pound, smoke ham \$10.00, smoke bacon \$4.00, Patties \$0.35
S & M Custom Meats Inc. 8092 Rd. 196 West Liberty, OH 43357 Phone: 937-465-0450 Fax: 937-465-0459	<input type="checkbox"/> Beef - \$40.00/head + \$0.45/lb whole or \$0.50/lb 1/4, patties @ \$0.50/lb, cubing @ \$0.50/lb, beef sticks @ \$2.50/lb, summer sausage @ \$2.50/lb. <input type="checkbox"/> Hogs - \$35.00/head + \$0.45/lb (whole) or \$0.45/lb (half), patties @ \$0.50/lb, cubing @ \$0.50/lb, slicing @ \$0.35/lb; brats @ \$0.90/lb, all smoking @ \$0.75/lb., bologna @ \$2.50/lb. <input type="checkbox"/> Lamb & Goat - \$65.00, harvested and cut, any size

Sale Terms and Conditions

Premium Bidding: Each sale lot will sell by premium bid to the highest bidder without reserve. Auctioneers settle any bid disputes and have the final decision!

Resale Option Example -240 pound hog		
\$300	+ \$150	= \$450.00
(Premium Bid)	(Market Value)	Total Price Paid To Exhibitor
<ul style="list-style-type: none"> ✓ Buyer Pays Premium Bid to Livestock Sale Committee ✓ Packer Pays Resale Value to Livestock Sale Committee ✓ Total Paid By the Livestock Sale Comm. to the Exhibitor Minus Sales Commission and Check-Offs 		

Custom Processing or Back to Buyers Farm Option for a 135 pound lamb		
\$250	+ \$114.75	= \$364.75
(Premium Bid)	(Market Value)	Total Price Paid To Exhibitor
<ul style="list-style-type: none"> ✓ Buyer Pays Premium Bid to Livestock Sale Committee ✓ Buyer Pays Resale Value to Livestock Sale Committee ✓ Buyer Pays Any Processing Fees to Custom Processor. ✓ Total Paid By the Livestock Sale Comm. to the Exhibitor Minus Sales Commission and Check-Offs 		

Purchaser's Obligation: The above terms of sale shall constitute a contract between the buyers and sellers and shall be equally binding upon both.

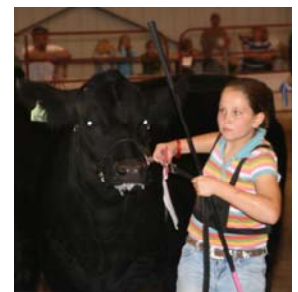
Participate At Your Own Risk: All persons attending the sales do so at their own risk. The owners or any sale management personnel or volunteer assume no liability, legal or otherwise, for any accidents that may occur.

Purchasers of Champions: The Ohio Department of Agriculture requires that the Champion and Reserve Champion market beef, market lamb, market hog and market goat go to harvest. The Overall & Scramble Champions & Overall Reserve Champions are sent to local custom processors arranged by the Sales Management.

Buyer Recognition: The Sales Committee will have a photographer at ringside to take photographs of the buyers with the Grand and Reserve Champion animals for media coverage. Buyers that spend at least \$100 will receive recognition via a listing in the 2011 Fair Book and on the Maine's Building Buyers Board at the Fairgrounds. Any additional buyer recognition is contingent upon available funds.

Exhibitor Re-buys Not

Allowed: Junior Fair Livestock sold are not eligible to be shown and/or sold at any other Fair. There should be no reason for an exhibitor to re-buy any animal. If someone approaches you wanting to do this, please notify the Sales Management immediately.



NOTE: Sales Committee provides transportation to all processors. You must contact all processors with cutting and wrapping instructions.

